



**For Immediate Release**

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## **Crossroads Systems to Integrate Caringo's CASTor Fixed Content Technology into its Business Information Assurance Solutions**

*Crossroads and Caringo work together on revolutionary data archival solutions*

**AUSTIN, Texas, November 1, 2006** – Crossroads Systems, Inc. (OTC Pink Sheets: CRDS.PK), a leading provider of Business Information Assurance (BIA) solutions, today announced during the Storage Networking World Fall 2006 conference that it will integrate Caringo's CASTor content addressed technology into ground-breaking archival components of its suite of BIA solutions.

Further answering the need for greater security, storage, risk management, audit and assurance, disaster recovery, and business continuity capabilities, the upcoming integration will allow the data archival component of Crossroads' BIA solutions to accomplish several complex, challenging records management tasks in a unified system – near-line replicated storage, primary system access, deep data classification, verifiable security at all points in the data lifecycle, and regulatory compliance.

"As corporate data increases, and regulations requiring its lengthy retention become stricter, joint storage and archive security solutions are necessary to reduce complexity and costs," said Rob Sims, President and CEO of Crossroads Systems. "Crossroads recognized a great opportunity in working with Caringo towards the delivery of robust, high-performance and cost-effective solutions that meet the escalating needs for companies and governmental agencies of all sizes."

"Storage management and business security have evolved and converged to the point where it is a mistake to envision these functions as separate, unrelated goals," said Caringo CEO Mark Goros. "On-line storage of fixed content and reference information presents a different protection and retention requirement than active, transaction data. Crossroads' BIA solutions address the convergence of security and storage head on – realizing that data protection must take place at all links in the chain."

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Crossroads BIA solutions keep business-critical information secure, resilient and accessible at all times. Crossroads' innovative technology prevents database security breaches, storage access compromises, and guarantees the integrity of stored data, protecting business-critical information proactively and delivering regulatory compliance and business continuance. Crossroads product offerings include three suites: NearEdge for assured storage area network (SAN) connectivity, SurePath™ for guaranteed backup and data recovery, and StrongBox™ for secured information.

"We've recently identified a 'Sea of Change' in how enterprises are adopting compliance strategies as well as overall data protection strategies to accommodate the different requirements of fixed-content information," said David Hill, Principal Analyst, Mesabi Group. "The integration of CASTor in the Crossroads' product offering shows great potential in addressing business continuity, backup and recovery processes, and primary storage, with the integrity guarantees that compliant long-term archives require."

Pricing and availability details are still to come, but Crossroads' integrated solutions are expected to be priced on a per-terabyte basis to be cost-effective for environments of all sizes.

#### **About Caringo**

Caringo, Inc. has re-imagined content addressed storage software from the ground up. CASTor is third-generation technology that leverages the customer's choice of commodity hardware to dramatically improve the scope and economics of corporate fixed content storage. Caringo founders operate according to Einstein's belief that "Things should be made as simple as possible." Rather than make CAS complex and expensive, Caringo makes it affordable, scalable, fast and easy. More information can be found at [www.caringo.com](http://www.caringo.com).

Caringo's flagship product, CASTor, disrupts the traditional approach to CAS. CASTor offers key advantages for fixed-content storage, such as hardware and OS-independence, massive scalability, high performance, built-in disaster recovery, backup and continuous data availability, and guaranteed data integrity that is impervious to attack as well as auditable and independently provable for evidentiary purposes. CASTor is self-configuring, managing and healing, and features a standard HTTP interface. Hashing algorithms may be updated during operation, without ever changing identifiers or reloading data, to protect against attacks and breaches that plague typical CAS systems.

#### **About Crossroads Systems, Inc.**

With headquarters in Austin, Texas, Crossroads Systems is a leading provider of Business Information Assurance (BIA) solutions. Solutions from Crossroads serve the growing needs of data storage, business continuity, disaster recovery, information protection, risk management and business information assurance markets. Crossroads' offerings are designed to help companies store, manage and ensure the security, resiliency and access to their critical enterprise information. Crossroads' products are embedded in solutions from companies such as EMC, HP, Quantum and SUN. Crossroads (CRDS.PK) is currently traded on the Over the Counter Bulletin Board (OTCBB) and is a member of several key industry associations such as the Storage Networking Industry Association (SNIA). For more information about Crossroads Systems, please visit [www.crossroads.com](http://www.crossroads.com) or call 1-866-BUY-CRDS / 1-866-289-2737.

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