

Caringo Connect Partner Program

For ISVs, OEMs, resellers and system integrators



Caringo Connect is a program designed for ISVs, OEMs, resellers and system integrators who deliver solutions to the content management, storage and archiving markets.

Caringo Connect provides everything needed to quickly integrate Caringo CAStor, object storage software that enables boundless storage solutions, into your application, product or service offering.

Market Leading Object Storage for your Product or Portfolio

At the heart of our platform is CAStor, software that enables massive scalability and future-proof accessibility of unstructured data. Utilizing any combination of standard x86 server hardware, any size of hard drive and any type of storage, CAStor pools server and networking resources combining them with advanced automation and intelligence. The result is a unified storage system utilizing a single namespace that can scale to billions of objects and Petabytes per location with consistent performance, and guaranteed data integrity for decades.

CAStor®

Performance, Efficiency, Security and Scale enabled by Automation and Intelligence

Performance — Content is stored as a complete object instead of broken into blocks (like file system based solutions) meaning storage and access remains responsive even at petabyte scale.

Efficiency — Automated management enabled by self-healing, self-optimizing, automated data lifecycle management, and plug & play scale of capacity and performance means very low manual intervention required.

Protection — Guaranteed data integrity that is demonstrable for compliance and legal regulations is enabled by continuous automated integrity checks, built in security, and integrity seal functionality.

Scale — Market proven object storage technology combined with zero-provisioning plug & play expansion means no limit in capacity or object count.

Easy Integration into your Offering and Extensive Partner Support

With Caringo Connect you get access to the following technical and marketing resources:

- ▶ Free CAStor license for evaluation and development.
- ▶ Online access to technical documents, SDK and training.
- ▶ Access to an online CAStor cluster for development and testing.
- ▶ Presence and branding on our Website and in select marketing materials.



Caringo CASTor Partners:

Dell

TeraMedica

Vembu

Messaging Architects

Moonwalk

Betagraphics

Brideghead

AvePoint

PerfectSearch

Alfresco

Zimbra

Stealth

Acuo Technologies

Symantec

SecuAvail

Dejarnette

Karos Health

RainStor

Proact

Hermes SoftLab

NTP Software

CommVault

STEALTH

Merge Software

Reseller and OEM Benefits

Including CASTor in your portfolio enables you to immediately deliver a storage solution that scales to petabytes with minimal management resources to grow your market share in the archive storage and clustered storage market segments.

Benefits include:

- ▶ Approach new storage segments such as archiving for compliance and clustered storage with the industry's simplest and most affordable storage software.
- ▶ Leverage standard server hardware to create high-performance, scalable and reliable storage infrastructure.
- ▶ Improve margins on server hardware and services.
- ▶ Establish a reputation of being a thought leader and an innovative company.
- ▶ Tools for quick and easy integration and sales enablement.
- ▶ Embedded software discounts for OEMs, volume discounts for resellers.

ISV and Systems Integrators Benefits

Integrating CASTor into your application or service will ensure that you have a solution to offer your customers that can easily scale to meet any storage requirement leading to lower support costs and increased licensing and service revenue.

- ▶ Deliver a complete software solution for managing, storing and preserving content.
- ▶ Runs on any combination of x86 server hardware giving you flexibility to support any vendor.
- ▶ Leverage a common storage infrastructure across all types of content from SMB to Enterprise, e-mail, documents, images, etc.
- ▶ Ubiquitous access and easy integration via an HTTP interface.
- ▶ Volume discounts based on scale.

About Caringo

Caringo is the global leader in object storage solutions and developer of CASTor — software that enables massive scalability and future-proof accessibility of unstructured data. The company's field-proven technology utilizes commodity hardware to build robust and boundless storage solutions accessible via HTTP and natively integrated into a huge ecosystem of market leading ISVs including data management applications from CommVault and Symantec. CASTor enables cloud storage solutions, big data repositories and general storage infrastructure replacing NAS, tape and VTL. Companies of all sizes can now avoid vendor lock-in, reduce costs, and guarantee data accessibility for decades to come. Caringo has over 400 customers ranging from SMBs to Fortune 500 companies.

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content storage simplified